

**VENTURE OUT AT MESA, INC.
CONDOMINIUM BOARD OF DIRECTORS'
TELECONFERENCE MEETING
Thursday, September 13, 2007 - 11:00 a.m. MST – Oasis**

DIRECTORS PRESENT BY TELEPHONE:

Ron LUCIUK, President	Alan WILKINSON, Director
Doug GALE, Vice President	Gary ROBBINS, Director
Dave CATHRO, Treasurer	Dave DeBARRE, Director
Russ MORFELD, Director	

OTHERS PRESENT BY TELEPHONE:

Venture Out Attorney Sara VANCE; Dish/EchoStar Representatives Wade GARDNER, Chuck VAN PATTEN, Regional Technical Manager for the Western Core of Arizona and California, Cornelius WHITE, Community Promotions Executive

PRESENT IN PERSON: Marlice FENSKE, Director; General Manager Mary SCHMIT and approximately 45 Lot Owners.

ABSENT: Sue WARREN, Secretary

Following roll call, the meeting was chaired by Vice President GALE who reviewed the agenda. The minutes of the last conference call will be approved at a later date. He stated the lot owners would be able to speak and share their concerns later in the meeting.

Technical questions were put forth to Wade and Chuck on the quality of the signal. Chuck assured the Board that EchoStar would verify all lines are working to FCC specifications. Wade stated EchoStar is a Fortune 300 company and they use their own employees to provide quality service. He said EchoStar is making a huge capital investment in Venture Out.

Chuck explained the process of the digital upgrade from 400 megahertz to 860 megahertz. There will be a transition period of 90 days once the contract is finalized. If there are service interruptions, they would not be for more than three to four hours. He stated the company would be on site to restore anyone who does not have cable by the end of the day. He used the illustration of a tree with a trunk and branches to explain the layout of the system. It would depend on the owner's location on the system how they are affected with any outage. Chuck said they would perform the installation as quickly as possible. Every lot owner will be capable of receiving the bulk package of programming before billing will commence. The attorneys will work this out in the contract.

Wade stated EchoStar would definitely be able to provide the HD service and HD signal to all lot owners.

"Exhibit C" of the contract was discussed. Wade stated the web site can be challenging. He was asked to provide a brochure for upgrades of additional channel programs; an additional fee for a receiver box would be \$5 monthly; a DVR box is \$5.99 monthly. Wade will respond to questions in writing by email from Dave CATHRO on the costs.

Wade explained the \$200 non-refundable policy required for those who do not have a social security number, an INS number or a tax ID number with a credit rating attached. He stated this policy is in place at the present time.

Wade explained why EchoStar could not provide Canadian channels. Wade talked with Shaw Broadcasting and they are not able to provide these channels. He did not seek information from any other companies, such as Bell, etc. He said EchoStar would go above and beyond in providing the cable service. They left the call at 12:20 p.m.

Comments from Lot Owners followed:

Pat LAURITA, 719 Douglas, asked the Board to make sure that if owners put their cable on hold for a few months, they be advised that this has nothing to do with the fee for the bulk TV programs. Vice President GALE said this would be made clear to the owners.

Marty ROSE, 502 Aero, stated it is a Canadian law that they cannot provide a television signal to the United States.

Bob GORDON, 322, Debonair, asked if there would be an opportunity to get other channels added in the future, possibly WGN of Chicago. In the contract, there is an opportunity for channels to be changed at the discretion of EchoStar.

Carol PERKINSON, 435, Navajo, explained the pricing of the channel packages and how the committee made the channel selections. The brochure that was discussed today has been posted on the bulletin board at the Post Office for over a month.

Ken DOWLIN, 336 Douglas, explained the bulk contract is between Venture Out owners and Echo/Star. The upgrades are a separate issue and are paid individually by the owners.

Vern JACKSON, 823 Merlin, stated he received Canadian channels while traveling through Great Falls, Montana; Salt Lake City; Kansas City; Amarillo, Texas and probably more.

Jack DUNPHY, 414 Boeing, thanked the Board and committee for a great job and suggested beginning earlier when negotiating a contract.

Vice President GALE stated he sent an email to the Board regarding the bulk programming and digital. He stated all broadcasting would be in digital beginning in February 2008. This is corrected to February of 2009. A program will be also available from the federal government that will be on a first-come, first-serve basis to purchase a conversion box at a cost of \$40. The contract is for the bulk programming only.

Attorney VANCE suggested the contract should contain the wording that within 90 days of the signed contract, EchoStar will deliver the bulk programming to all lot owners. This is when the billing begins.

Attorney VANCE reviewed contract issues with the Board. There are three comp accounts, one at the guardhouse, one at the Community Center for events and one at the Administration office. A commercial account would be required if the Community Center has any special programming. The contract will now read 1,782 connections instead of the previous 1,784.

Attorney VANCE stated the channels need to be listed on Exhibit "B". In her opinion the contract is as good as it can be.

Moved by Director ROBBINS and seconded by Director DeBARRE to approve the contract with the changes discussed today. Director Robbins withdrew the motion.

It was decided to have a separate teleconference call for a vote on the contract following five days posted notice of the meeting. This will be held on Tuesday, September 18th, at 7:00 a.m. MST. Director DeBARRE stated he would vote "yes" on the contract.

Vice President GALE adjourned the meeting. The conference call ended at 1:15 p.m.

s/s Coreen Renner, Corporate Secretary

APPROVED: 9/27/07